13. Which organizations were the recipients of the largest charitable contribution grants in 1992?

- Education
  Foundation for Independent Higher Education (FIHE) $350,000
- Health and Welfare
  Food Research and Action Center (FRAC) $1,050,000
- Culture and Humanities
  Brooklyn Academy of Music $1,950,000
  $1,500,000 to establish the Philip Morris Next Wave Forward Fund
  $450,000 to sponsor the 1993 Next Wave Festival
- Conservation and Environment
  Federal Focus $200,000
- Civic and Community
  Institute on Taxation and Economic Policy $100,000

14. Has there been an increase in contributions to organizations involving minorities?

- Philip Morris has contributed to a wide spectrum of charitable organizations and programs intended to help women, African-Americans, Hispanics and other protected classes.
- As of November 30, 1993 support for programs in this area total $7,085,079. Total contributions to minority organizations were $11,033,544 in 1992.

Physically Challenged	$343,999
Drug/Alcohol	$212,870
Elderly	$305,360
Minorities	$5,797,810
Women	$400,040
Veterans	$25,000
Total	$7,085,079

2022990203

Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

15. Has Philip Morris contributed to "Project Awareness"?

- Yes. In 1993, we made a $125,000 contribution representing the 3rd and final payment of a 3-year $375,0000 pledge to the Chesterfield County Public Schools.

16. Has the Company contributed to disaster relief appeals?

- Yes. The Company has an active policy of contributing to disaster relief appeals both domestically and internationally, and has budgeted $700,000 in 1993.
- As of November 30, 1993 the Company contributed $140,000 to disaster relief appeals in addition to product donations (i.e. water shipments), as follows:

• American National Red Cross Jefferson City, MO	$50,000
American National Red Cross Sioux Falls, SD	$25,000
American National Red Cross Adams County Chapter, Quincy, IL	$5,000
American National Red Cross Loudon County Chapter, TN	$5,000
American National Red Cross Grand Folks, ND	$10,000
City of Petersburg Vir. Tornado Relief Fund Petersburg, VA	$25,000
Iowa Flood Relief Fund	$20,000
Total as of November 30, 1993	$140,000

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

UNITED WAY

17. Have there been any more repercussions from the United Way scandal?

    - No, the United Way of America hired a new president, Elaine Chao, who has implemented a number of policy changes that have eliminated several abuses of the former president. She eliminated club memberships and subscriptions, sold all cars owned by the UWA, and has cut the budget by 10%.

18. What percentage of our corporate gift goes to the United Way's member agencies and what percentage goes to administrative costs?

    - 84% goes to member agencies, and 16% goes to administrative costs.

19. Do our dollars go to all the organizations or does the corporation as a whole designate that the dollars not go to The American Cancer Society, American Lung Association, or any other organization that is anti-PM?

    - We currently cannot target our corporate gift to the United Way. However, we are working with the United Way to change this procedure which will give us the opportunity to designate our gift to specific geographic locations and/or to specific organizations. This will allow us to target our gift to organizations in our focus giving areas.

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

20. What if an employee designates that his/her donation be given to an organization that is anti-PM?

- There is nothing that we can do to prevent this from happening. We can suggest in a company brochure that employees refrain from supporting certain groups, but the ultimate decision is made by the giver.

21. What did we give this year?

- For 1993, contributions to United Way totalled $1,980,237 as of November 30th. Should the Board approve the $600,000 grant for United Way of Westchester and Putnam, Inc., PM's 1993 giving will total $2,580,237, which represents a 16.0% increase over 1992's total of $2,167,101.
- Since 1977, Philip Morris has contributed to the United Way of Tri-State (NYO). For this year's 1992-93 campaign, PM contributed $247,405 (base share of $159,947 and matched fair share contributions of $87,458). Employee contributions totaled $236,644, which includes $16,450 of Retirees' contributions bringing Philip Morris support to $484,049.

22. How long have we supported United Way?

- Since 1960, Philip Morris Companies Inc. contributed a total of $14,095,157 to United Way chapters in our plant communities.

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

KGF Contributions

23. Does KGF have a charitable foundation?

- Contributions are made through the corporate contributions program similar to the rest of Philip Morris Companies.

24. How much money did KGF give to charities in 1992?

- KGF anticipates making $14,565,000 in cash donations for 1993. (This figure is included in the overall $55,500,000 contributions budget for Philip Morris Companies Inc.)

25. Does KGF give away product as well as cash?

- Food products are contributed to non-profit organizations.
- Second Harvest National Food Bank Network is used as the vehicle for making these in-kind donations.

26. Can you give specifics for KGF's contributions in 1993?

- As of November 30 ,1993:

Hunger and Nutrition	$2,005,563
Education	$2,193,354
Culture	$1,999,638

- KGF also assists non-profit agencies concerned with needs of minorities, women and the handicapped.

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

27. How much does KGFI spend on contributions to charitable organizations?

- Overall budget is approximately $_____ (to come) annually.
- This supports a variety of activities, such as: Opera House Bratislava for ticket subsidy outreach programs for the 1993-94 season.
- Sponsorship of June 1994's Swiss Tour of Zurich/Neuchatel "Swiss Folk Art."

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

Retirement Date	Director	Other Directorships
1994	**J. A. Cordido-Freytes, Ph.D.** Member Betancourt, Cordido & Associates, Caracas, Venezuela, Attorneys; President C.A. Tabacalera Nacional Training/Experience law, education	None

Retirement Date	Director	Other Directorships
1994	**T. J. Moore, Jr.** Counsel Hunton & Williams Attorneys-at-Law (Formerly Chairman & CEO Dominion Resources, Inc., now retired) Training/Experience law, utilities	Central Fidelity Banks, Inc. Colonial Williamsburg Foundation (Trustee) - **$63,000** Dominion Resources, Inc. Eron/Dominion Coegen Corp. GTE Corporation Richmond Renaissance Incorporated - **$30,00** Virginia Foundation for Independent Colleges (Trustee)

Retirement Date	Director	Other Directorships
1995	**P. W. Douglas** Retired Chairman & CEO The Pittston Company Training/Experience economics, finance	George C. Marshall Foundation (Trustee) Holmes Protection Group International Center for the Disabled (Trustee) - **$7,500** MacMillan Bloedel Ltd. (Vancouver) New York Life Insurance Company Phelps-Dodge Corporation St. Lukes Roosevelt Hospital (Trustee) United States Trust Corporation & United States Trust Co. of New York

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

Retirement Date	Director	Other Directorships
1996	**H. Brown, Ph.D.** Counselor Center for Strategic and International Studies (CSIS); Partner, Warburg, Pincus and Company (Formerly: Chairman, Foreign Policy Institute The Johns Hopkins University School of Advanced International Studies; U.S. Secretary of Defense; General Partner, Warburg, Pincus & Company) Training/Experience physics, university administration, military research, government	AMAX, Inc. Arnold and Mabel Beckman Foundation California Institute of Technology (Trustee) CBS, Inc. Cummins Engine Co., Inc. Evergreen Holdings, Inc. IBM Corporation Mattel Inc. Rand Corporation (Trustee) Trilateral Commission (North America)

Retirement Date	Director	Other Directorships
1996	**J. M. Richman** Counsel Wachtell, Lipton, Rosen & Katz Attorneys-at-law (Formerly Chairman and CEO) Kraft General Foods) Training/Experience law, food manufacturing, marketing	Continental Bank Corporation Continental Bank N.A. Evanston Hospital Corporation - **$25,000** The Johnson Foundation Northwestern University (Trustee) - **$73,000** R.R. Donnelley & Sons Company USX Corporation

Retirement Date	Director	Other Directorships
1997	**H. G. Storr** Executive Vice President & Chief Financial Officer Philip Morris Companies Inc. Chairman & CEO Philip Morris Capital Corporation Training/Experience finance, accounting	Chemical Bank (Advisory Board) International Tennis Hall of Fame - **$80,000** (Director & Treasurer) Klingelnberg Corporation

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

Retirement Date	Director	Other Directorships
1998	**R. E. R. Huntley** Counsel Hunton & Williams (Formerly: President, Washington and Lee University Dean of Law School, Washington and Lee University) Training/Experience law, education, catalog sales	Richmond Renaissance - **$30,000** Sprint Union Theological Seminary (Member, Board of Trustees) Virginia Foundation for Independent Colleges (Trustee) Virginia Historical Society (Trustee) - **$100,000**

Retirement Date	Director	Other Directorships
1999	**J. D. Nichols** Chairman & CEO Illinois Tool Works (Formerly: Executive Vice President and COO Aerojet-General Corp.; Director, Financial Controls ITT Corporation) Training/Experience manufacturing	Argonne National Laboratory Art Institute of Chicago - **$240,000** Business Roundtable Chicago Symphony Orchestra - **$36,000** Household International Corporation Junior Achievement of Chicago - **$100,000** Lyric Opera of Chicago - **$40,000** Museum of Science and Industry - **$55,000** Rockwell International Corporation Stone Container Corporation University of Chicago (Trustee)

Retirement Date	Director	Other Directorships
2000	**M. H. Bring** Senior Vice President & General Counsel Philip Morris Companies Inc. (Formerly: Senior Partner, Arnold & Porter) Training/Experience law, government	Lawyers' Committee for Civil Rights Under Law - **$12,500** The Legal Aid Society - **$110,000** New York City Opera Co. - **$100,000** New York Law Center Foundation Whitney Museum of American Art (Trustee) - **$137,920**

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

Retirement Date	Director	Other Directorships
2000	**W. H. Donaldson** Chairman & CEO New York Stock Exchange, Inc. (Formerly: Council on Foreign Relations Dean of the Graduate School of Management of Yale University William S. Beinecke Professor in Management Studies Counsel to the Vice President of the United States U.S. Undersecretary of State Co-founder, Chairman and CEO Donaldson, Lufkin & Jenrette, Inc.) Training/Experience finance, education, management, government	Aetna Life & Casualty Co. Business Council of the State of New York Carnegie Endowment for World Peace Honeywell, Inc. Lincoln Center for the Performing Arts, Inc. - **$350,920** Marine Corps Command & Staff College (Trustee) National Executive Service Corps - **$2,500** New York City Partnership - **$87,500** St. Lawrence University (Trustee)

Retirement Date	Director	Other Directorships
2000	**K. R. Murdoch** Chairman & CEO The News Corporation Limited Training/Experience publishing, motion pictures, television	None

Retirement Date	Director	Other Directorships
2001	**R. W. Murray** President and COO Philip Morris Companies Inc. Training/Experience finance, accounting, marketing	Alvin Ailey American Dance Theater - **$358,420** American Museum of Natural History - **$25,000** International Tennis Hall of Fame - **$80,000** Polytechnic University (Trustee) - **$31,000** United Negro College Fund - **$1,040,920**

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

Retirement Date	Director	Other Directorships
2004	**M. A. Miles** Chairman of the Board & CEO Philip Morris Companies Inc. Training/Experience advertising, marketing, fast food	Business Committee for the Arts, Inc. - **$5,000** The Business Council The Business Roundtable The Chicago Council on Foreign Relations The Conference Board (Trustee) - **$1,000** Grocery Manufacturers of America, Inc. J.L. Kellogg Graduate School of Management - **$1,250** Junior Achievement of Chicago - **$100,000** The Lyric Opera of Chicago - **$40,000** National Multiple Sclerosis Society NYC Chapter - **$61,500** New York Chamber of Commerce and Industry New York City Partnership Inc. - **$87,500** President's Advisory Committee for Trade Policy and Negotiations Sears, Roebuck and Company

Retirement Date	Director	Other Directorships
2004	**R. S. Penske** President Penske Corporation; Chief Executive Officer, Detroit Diesel Corporation and Penske Truck Leasing Corporation Training/Experience transportation, automotive technology, retail sales	American Express Company Conner Peripherals, Inc. Henry Ford Museum & Greenfield Village (Trustee) Shearson Lehman Brothers Holdings, Inc.

Retirement Date	Director	Other Directorships
2007	**E. E. Bailey, Ph.D.** John C. Howard Professor of Public Policy & Management, The Wharton School of the University of Pennsylvania (Formerly: Dean, Graduate School of Industrial Administration, Carnegie-Mellon University; Vice-Chairman, Civil Aeronautics Board) Training/Experience economics, research, teaching	Brookings Institution College Retirement Equities Fund CSX Corporation Honeywell Inc. National Westminster Bancorp Inc. **(Note: $89,500 contributed) to The Wharton School.**

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

Retirement Date	Director	Other Directorships
2008	**J. S. Reed** Chairman Citicorp and Citibank, N.A. Training/Experience engineering, finance	Americas Society - **$25,000** Center for the Advanced Study in Behavioral Sciences Corporation of MIT (Member) Memorial Sloan-Kettering Cancer Center (Board of Managers) Monsanto Co. National Bureau of Economic Research, Inc. - **$15,000** (Trustee) Rand Corporation Russell Sage Foundation (Trustee) Spencer Foundation

Retirement Date	Director	Other Directorships
2010	**Stephen M. Wolf** Chairman & CEO UAL Corporation & United Airlines (Formerly President and CEO Tiger International, Inc.; President and CEO Republic Airlines; President and COO Continental Airlines Training/Experience airline industry	Air Transport Association of America Alzheimers Disease and Related Disorders Assoc. Chicago-Cities in School Chicago Council on Foreign Relations Chicago Symphony Orchestra The Conference Board (Trustee) Illinois Dept. of Public Aid Project Chance Rush-Presbyterian-St. Luke's Medical Center Seattle Museum of Flight The Business Roundtable Conagra (Former Director)

Retirement Date	Director	Other Directorships
2013	**J. Evans** Vice President & General Manager Home & Personal Services Division U.S. West Communications, Inc. Training/Experience marketing, direct mail, retailing	Catalyst - **$20,920** Edison Brothers Stores, Inc. Ladies Professional Golf Association Maidenform Inc. (Advisory Board) The Phoenix Heard Museum Women's Forum Young Presidents' Organization

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000

Retirement Date	Director	Other Directorships
2017	**R. D. Parsons** Chairman & CEO The Dimes Savings Bank of New York, FSB Training/Experience law	Federal National Mortgage Association Howard University (Trustee) - **$20,000** Metropolitan Museum of Art (Trustee) - **$792,000** Rockefeller Brothers Fund Time Warner Inc.

Emeritus Directors

Retirement Date	Chairman Emeritus	Other Directorships
Permanent	**J. F. Cullman 3rd** Chairman Emeritus Philip Morris Companies Inc. Training/Experience business, marketing	African Wildlife Foundation American Museum of Natural History (Trustee) - **$25,000** Atlantic Salmon Federation (U.S.) (Chairman) IBM World Trade Europe (Honorary Director) International Tennis Hall of Fame - **$80,000** (Chairman of Executive Committee) Walt Disney Company (Director Emeritus) World Wildlife Fund - The Conservation Foundation (Chairman Executive Committee) - **$62,500**

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Source: https://www.industrydocuments.ucsf.edu/docs/qyvl0000